(Formerly known as Raya International Berhad)
(Company No.: 412406-T)
(Incorporated in Malaysia)

# **QUARTERLY REPORT FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2017**

On consolidated results for the third quarter ended 30 September 2017

# **SUMMARY OF KEY FINANCIAL INFORMATION**

(These figures have not been audited)

	INDIVIDUAL QUARTER		<b>CUMULATIVE QUARTER</b>	
	Quarter Ended 30 Sept 2017 RM'000	Quarter Ended 30 Sept 2016 RM'000	Quarter Ended 30 Sept 2017 RM'000	Quarter Ended 30 Sept 2016 RM'000
Revenue	32,955	20,170	82,862	50,253
Profit/(Loss) before tax	504	28	1,989	52
Income tax expense	47	-	(80)	-
Profit/(Loss) for the period	551	28	1,909	52
Profit/(Loss) attributable to :				
Owners of the Company	631	10	1,803	3
Non-controlling interest	(80)	18	106	49
	551	28	1,909	52
Basic earnings per share (sen)	0.23	0.01	0.89	0.02
Diluted earnings per share (sen)	0.20	N/A	0.83	N/A
Proposed/Declared Dividend per share (sen)	N/A	N/A	N/A	N/A

(Formerly known as Raya International Berhad)
(Company No.: 412406-T)
(Incorporated in Malaysia)

# **QUARTERLY REPORT FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2017**

## CONDENSED CONSOLIDATED STATEMENTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

(These figures have not been audited)

	INDIVIDUAI	L QUARTER	<b>CUMULATIVE QUARTER</b>	
	Quarter	Quarter	Period	Period
	Ended	Ended	Ended	Ended
	30 Sept 2017	30 Sept 2016	30 Sept 2017	30 Sept 2016
	RM'000	RM'000	RM'000	RM'000
Revenue	32,955	20,170	82,862	50,253
Operating expenses	(32,361)	(20,131)	(80,861)	(50,118)
Interest income	23	5	23	5
Other operating income	(94)	30	20	52
Employee benefits expenses	-	(37)	-	(108)
Depreciation	(19)	(9)	(55)	(32)
Finance costs	· ,	-	· -	. ,
Profit/(Loss) before tax	504	28	1,989	52
Income tax expense	47	-	(80)	-
Profit after taxation	551	28	1,909	52
Other comprehensive income, net of tax	-	-	-	-
Total comprehensive income for the period	551	28	1,909	52
Profit/(Loss) attributable to :				
Owners of the Company	631	10	1,803	3
Non-controlling interest	(80)	18	106	49
	551	28	1,909	52
Total comprehensive income/(loss) a	ttributable to :			
Owners of the Company	631	10	1,803	3
Non-controlling interest	(80)	18	106	49
	551	28	1,909	52
Earnings/(loss) per share (sen)				
(a) Basic	0.23	0.01	0.89	0.02
(b) Diluted	0.20	N/A	0.83	N/A

### Notes:

The Unaudited Condensed Consolidated Statements of Profit or Loss and Other Comprehensive Income should be read in conjunction with the audited financial statements for the financial year ended 31 December 2016 and the accompanying explanatory notes attached to the interim financial statements.

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# QUARTERLY REPORT FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2017

## **CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**

	Unaudited As At 30 September 2017 RM'000	Audited As At 31 December 2016 RM'000
ASSETS		555
Non-Current Asset		
Property, plant & equipment	6,497	544
Total Non-Current Asset	6,497	544
Current Assets		
Inventories	184	184
Trade receivables	39,849	6,268
Other receivables, deposits & prepaid expenses	14,445	3,891
Tax recoverable	8	8
Amount owing from associate	7	6
Cash & bank balances	4,222	1,159
Total Current Assets	58,715	11,516
TOTAL ASSETS	65,212	12,060
EQUITY AND LIABILITIES Capital and Reserves		
Share capital	41,012	16,395
Share premium	41,012	10,425
Forex reserve	(22)	-
Accumulated losses	(5,256)	(15,587)
Equity Attributable to Owners of the Company	35,734	11,233
Non-controlling interests	313	207
Total Equity	36,047	11,440
Non-Current Liabilities		
Deferred tax liabilities	7	7
Total Non-Current Liabilities	7	7
Current Liabilities		
Trade payables	28,288	-
Other payables and accruals	796	582
Tax liabilities	74	31
Total Current Liabilities	29,158	613
Total Liabilities	29,165	620
TOTAL EQUITY AND LIABILITIES	65,212	12,060
Net asset per share attributable to owners of the Company (sen	9.71	6.85

### Note:

The Unaudited Condensed Consolidated Statements of Financial Position should be read in conjunction with the audited financial statements for the financial period ended 31 December 2016 and the accompanying explanatory notes attached to these interim financial statements.

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# QUARTERLY REPORT FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2017

### **CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY**

(These figures have not been audited)

<-----> Attributable to Owners of the Company -----> Non-**Total** Share Share **Forex Accumulated** Total Controlling Capital **Premium** Reserve Loss **Equity** Interest RM'000 RM'000 RM'000 RM'000 RM'000 RM'000 RM'000 Period ended 30 September 2017 207 At 1 January 2017 16,395 10,425 (15,587)11,233 11,440 Profit/(Loss) for the (22)1,781 106 1,887 1,803 period Capital reduction (8,528)8,528 Combination of 1,897 (1,897)share premium into share capital Corporate exercise (1,634)(1,634)(1,634)expenses set-off against share premium account New share issue 3,200 3,200 3,200 Rights issue 21,154 21,154 21,154 (22)35,734 313 36,047 At 30 Sep 2017 41,012 (5,256)Period ended 30 September 2016 155 At 1 January 2016 14,345 9,403 (15,636)8,112 8,267 Profit/(Loss) for the 3 49 52 period

#### Note:

At 30 Sep 2016

14,345

9,403

The Unaudited Condensed Consolidated Statements of Changes in Equity should be read in conjunction with the audited financial statements for the financial period ended 31 December 2016 and the accompanying explanatory notes attached to these interim financial statements.

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(15,633)

8,115

204

8,319

The total issued share capital comprises the share capital of RM40.75 million and the amount standing to the credit of our Company's share premium account amounting to RM1.90 million in accordance with Section 618(2) of the Act, of which Corporate Exercise expenses amounting to RM1.63 million has been set-off against the share premium account.

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# QUARTERLY REPORT FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2017

## CONDENSED CONSOLIDATED STATEMENTS OF CASHFLOWS

(These figures have not been audited)

	Period Ended		
	30 Sept 2017 RM'000	30 Sept 2016 RM'000	
Cash Flows From Operating Activities			
Profit before taxation	1,989	52	
Adjustments for :			
Depreciation of property, plant and equipment	55	32	
Inventories written off	-	4	
Interest income	(23)	(5)	
Unrealised forex gain	(42)	-	
Operating profit before workings capital changes	1,979	83	
Net change in current assets	(45,986)	(2,863)	
Net change in current liabilities	28,739	(194)	
Cash used in operations	(15,268)	(2,974)	
Tax paid	(37)	(2)	
Tax refund	-	110	
Net cash used in operating activities	(15,305)	(2,866)	
Cash Flows From Investing Activities			
Purchase of property, plant & equipment	(6,008)	(4)	
Interest income received	23	5	
Net cash (used in)/from operating activities	(5,985)	1	
Cash Flows From Financing Activities	·		
Proceeds from issuance of shares	24,354	-	
Associated company	(1)	-	
Net cash from financing activities	24,353		
Not increase ((decrease) in each and each equivalent	2.062	(2.965)	
Net increase/(decrease) in cash and cash equivalent	3,063	(2,865)	
Cash and cash equivalents at beginning of year	1,159	4,122	
Cash and equivalents at end of year	4,222	1,257	
Cash and cash equivalents at end of period comprise :			
Cash and bank balances	4,222	1,257	

## Note:

The Unaudited Condensed Consolidated Statements of Cash Flows should be read in conjunction with the audited financial statements for the financial period ended 31 December 2016 and the accompanying explanatory notes attached to these interim financial statements.

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## **QUARTERLY REPORT FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2017**

### A EXPLANATORY NOTES PURSUANT TO MALAYSIAN FINANCIAL REPORTING STANDARD ("MFRS") 134

### A1 Basis of preparation

The interim financial report has been prepared in accordance with MFRS 134, Interim Financial Reporting and Appendix 9B of the Listing Requirements of Bursa Malaysia Securities Berhad ("Bursa Securities") for the ACE Market.

This interim financial report should be read in conjunction with the audited financial statements of the Group for the year ended 31 December 2016. The explanatory notes attached to the interim financial report provide an explanation of events and transactions that are significant to an understanding of the changes in financial position and performance of the Group since the financial year ended 31 December 2016.

# A2 Significant accounting policies

The significant accounting policies and methods adopted by the Group in the preparation of the interim financial report are consistent with those adopted in the audited financial statements for the financial year ended 31 December 2016 except for the adoption of the following Amendments and Annual Improvements to Standards became effective for the financial year under review:

### **Adoption of Amendments and Annual Improvements to Standards**

Amendments to MFRS 107 Disclosure Initiative

Amendments to MFRS 112 Recognition of Deferred Tax Assets for Unrealised

Losses

Annual Improvements to MFRSs 2014 - 2016 Cycle

- Amendments to MFRS 12 Disclosure of Interests in Other Entities

The adoption of the above pronouncements did not have any material impact on the financial statements of the Group.

### MFRS and Amendments to MFRSs issued but not yet effective for the current financial year

Effective for financial periods beginning on or after 1 January 2018

MFRS 9 Financial Instruments (IFRS 9 issued by International

Accounting Standards Board ("IASB") in July 2014

MFRS 15 Revenue from Contracts with Customers

Amendments to MFRS 15 Clarifications to MFRS 15 Revenue Contracts with

Customers

IC Interpretation 22 Foreign Currency Transactions and Advance

Consideration

Amendments to MFRS 2 Classification and Measurement of Share-based

**Payment Transactions** 

Amendments to MFRS 4 Applying MFRS 9 Financial Instruments with MFRS 4

**Insurance Contracts** 

Amendments to MFRS 140 Transfers of Investment Property

Annual Improvements to MFRSs 2014 - 2016 Cycle

- Amendments to MFRS 1 First-time Adoption of Malaysian Financial Reporting Standards

- Amendments to MFRS 128 Investments in Associates and Joint Ventures

### MFRS and Amendments to MFRSs issued but not yet effective for the current financial year (Contd.)

Effective for financial periods beginning on or after 1 January 2019

MFRS 16 - Leases

The Group will adopt the above pronouncements when they become effective in the respective financial period. These pronouncements are not expected to have any effect to the financial statements of the Group upon their initial application.

### Standards issued but not yet effective

As at the date of authorisation of the Interim Reports, the Amendments to MFRS 10 Consolidated Financial Statements and MFRS 128 Investment in Associates and Joint Ventures – sale or Contribution of Assets between an Investor and the Associate or Joint Venture were issued by the Malaysian Accounting Standards Board (MASB) but are not yet effective and have not been adopted by the Group as they are not relevant to the Group. The effective dates of these Standards have been deferred, and are yet to be announced by MASB. The Group will adopt these Standards when they become effective and if they are applicable.

#### A3 Auditors report of preceding annual financial statements

The audit report of the preceding annual financial statements was not subject to any qualification.

### A4 Seasonality or cyclicality

The Group's interim operations were not affected by seasonal or cyclical factors.

# A5 Unusual items

During the current quarter under review, there were no items or events that arose, which will affect assets, liabilities, equity, net income or cash flows, that are unusual by reason of their nature, size or incidence.

## A6 Material changes in estimates

There were no major changes in the estimates of amounts reported in prior interim periods of the current financial year or in prior financial years that have had a material effect on the result in the quarter under review.

#### A7 Debt and equity securities

There were no major issuances, cancellations, repurchase, resale and repayment of debt and equity securities for the quarter under review.

# A8 Dividends

No dividend has been declared or paid during the period under review.

### A9 Segment information

	INDIVIDUAL	. QUARTER	<b>CUMULATIVE QUARTER</b>	
	Quarter	Quarter	Period	Period
	Ended	Ended	Ended	Ended
	30 Sept 2017	30 Sept 2016	30 Sept 2017	30 Sept 2016
BUSINESS SEGMENTS	RM'000	RM'000	RM'000	RM'000
Segment Revenue				
Air Filtration System, Fast	-	-	-	7
Moving Consumer Product &				
Ancillary Support Services,				
General Trading				45
Consultancy Services	22.055	20.470	- 02.062	15
Oil Trading & Bunkering Services	32,955	20,170	82,862	50,231
Services				
-	32,955	20,170	82,862	50,253
	_			
Segment Profit/(Loss) Before Tax				
Investment Holding	(380)	(183)	(769)	(424)
Air Filtration System, Fast	-	(10)	-	(13)
Moving Consumer Product & Ancillary Support Services,				
General Trading				
Consultancy Services	-	-	-	13
Oil Trading & Bunkering	884	221	2,758	476
Services				
- -	504	28	1,989	52

# A10 Valuation of property, plant & equipment

There has been no revaluation of property, plant & equipment during the current financial period.

## A11 Subsequent material events

There were no other material events subsequent to the end of the quarter under review which is likely to substantially affect the results of the operations of the Group.

## A12 Changes in the composition of the Group

There has been no material change in the composition of the Group during the quarter under review.

# A13 Contingencies

There were no contingent liabilities or contingent assets arising since 31 December 2016.

## A14 Capital commitments

As at 30 September 2017, the Group does not have any capital commitment.

# A15 Significant related party transactions

There were no significant related party transactions during the quarter under review, except for the acquisition of a vessel, namely Straits 1 for RM2.8 million.

# A16 Profit before taxation

		INDIVIDUAL QUARTER		INDIVIDUAL QUARTER CU		CUMULAT	IVE QUARTER
		Quarter Ended 30 Sept 2017 RM'000	Quarter Ended 30 Sept 2016 RM'000	Period Ended 30 Sept 2017 RM'000	Period Ended 30 Sept 2016 RM'000		
Profi	t before tax is arrived at afte	er charging/(crediting)	the following items	:			
(a)	Depreciation & Amortisation	19	9	55	32		
(b)	Inventories written off/ down	-	-	-	4		
(c)	Foreign exchange (gain)/ Loss	97	(30)	211	(30)		
(d)	Interest income	(23)	(5)	(23)	(5)		

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# **QUARTERLY REPORT FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2017**

#### B ADDITIONAL INFORMATION REQUIRED BY THE ACE MARKET LISTING

### B1 Review of performance

In line with the Group's plan to diversify its principal activities into oil bunkering and trading in oil product to build a sustaining revenue stream, it has managed to increase its oil bunkering and trading revenue for the third quarter of 2017 by RM12.79 million to RM32.96 million as compared to RM20.17 million recorded in the corresponding quarter of 2016.

Over the same quarter, the Group has achieved a significantly higher profit before tax of RM0.504 million in 2017, as compared to RM0.028 million in 2016 due to significant increase in the revenue.

#### B2 Variation of results against preceding quarter

	Current Quarter 30 Sept 2017 RM'000	Preceding Quarter 30 June 2017 RM'000
Revenue	32,955	26,810
Profit before tax	504	766

Revenue for the third quarter of 2017 has increased by RM6.15 million to RM32.96 million, from 26.81m achieved in the preceding quarter.

### B3 Prospects for current financial year

The Group future planning for the oil trading and bunkering business includes expanding its assets base, strengthening its operational capabilities and broadening its geographical coverage to capture the growth opportunities in the oil bunkering industry in Malaysia.

The Company will assess the demand from potential customers after undertaking its marketing activities and will utilise funds raised from its rights issue and internally generated funds to undertake the oil bunkering activities in the coming year.

With the Petroleum Development Act Licence ("PDA Licence") secured on 5<sup>th</sup>September 2016 by Selatan Bunker, the Group has commenced its oil bunkering operations from the Pasir Gudang Port, Johor in the fourth quarter of 2017.

The Group's operations are dependent on the level of activity in the exploration, development and production of oil and natural gas, including the level of capital spending in the offshore oil and gas industry.

Despite the relatively positive outlook for the offshore oil and gas industry, the industry competition is expected to intensify further in view of the rising operating costs and fluctuations in foreign exchange rates. The Group will continue to take all reasonable steps and precautions to mitigate the impact of rising costs and intensifying market competition.

## B4 Profit forecast and profit guarantee

Not applicable as the Group has not previously provided a profit forecast in a public document or a profit guarantee.

### B5 Taxation

The low effective tax rate of 4.02% was due to the availability of unutilised tax losses and allowances to set off the entire adjusted income of generated by some operating entities.

## B6 Unquoted investments and properties

There was no acquisitions or disposals of unquoted investments or properties during the financial quarter under review.

### B7 Quoted and marketable securities

The Group does not hold any quoted or marketable securities as at 30<sup>th</sup> September 2017. There were no purchases or disposals of quoted securities for the current quarter.

## B8 Status of corporate proposals

The Company has completed the entire corporate proposals, collectively referred to as "the Proposals":

- (a) The share capital reduction of the Company pursuant to Section 116 of the Companies Act, 2016;
- (b) The acquisition on one (1) vessel known as "Sturgeon" for a consideration of RM3.20 million satisfied via the issuance of 20,000,000 new ordinary shares in Straits ("Straits Shares") at RM0.16 per share;
- (c) The issuance and listing of renounceable rights issue of 183,952,000 new Straits Shares ("Rights Shares") together with up to 183,952,000 free detachable new warrants ("Warrants"). Each warrant will entitle its holder to subscribe for one (1) Straits Share at the exercise price of RM0.115;
- (d) The acquisition of one (1) vessel known as "Straits 1" for a consideration of RM2.80 million satisfied via cash from the proceeds raised from the completed Rights Issue of Shares with Warrants.

# B9 Status of utilisation of proceeds raised from the above Proposals

No	Purpose	Intended Timeframe For Utilisation	Proposed Utilisation	YTD Actual Utilisation	YTD Balance
			RM	RM	RM
1	Acquisition of Straits 1	Within 12 months	2,800,000	2,800,000	-
2	Defray estimated expenses in relation to the Corporate Exercise	Within 1 month	1,800,000	1,267,000	533,000
3	Working capital				
3.1	Purchase of MGO	Within 12 months	15,070,000	14,160,000	910,000
3.2	Oil bunkering activity related expenses	Within 12 months	150,000	103,000	47,000
3.3	General operations expenses	Within 12 months	288,000	145,000	143,000
3.4	Repair & maintenance cost	Within 12 months	1,000,000	-	1,000,000

	TOTAL		21,154,000	18,478,800	2,675,200
3.5	Rental of office premise	Within 12 months	46,000	3,800	42,200

## B10 Group borrowings and debt securities

As at 30 September 2017, the Group has no bank borrowings nor any debt securities.

## **B11** Material litigation

As at the date of this report, the Group has no material litigation which will materially and adversely affect the position or business of the Group.

### B12 Dividends

The Directors do not recommend the payment of any dividend in respect of the current financial period.

# B13 Earnings per share

	Individual Quarter		Cumulativ	ve Quarter
	Quarter Ended 30 Sept 2017	Quarter Ended 30 Sept 2016	Period Ended 30 Sept 2017	Period Ended 30 Sept 2016
Profit/(Loss) for the period (RM'000)	631	10	1,803	3
Basic Earnings Per Share Weighted Average Number of Ordinary Shares in Issue ('000)	202,495	143,452	202,493	143,452
Basic Earnings Per Share (sen)	0.23	0.01	0.89	0.02

Basic earnings per share is calculated by dividing the net profit for the period under review by the weighted average number of shares in issue during the period.

Diluted Earnings Per Share Weighted Average Number of Ordinary Shares in Issue ('000)	216,562	143,452	216,560	143,452
Diluted Earnings Per Share (sen)	0.20	N/A	0.83	N/A

Diluted earnings per share for the reporting quarter and cumulative quarter ended 30<sup>th</sup> September 2017, are calculated by dividing the net profit attributable to owners of the Company by the weighted average number of ordinary shares in issue during the period after taking into consideration of all dilutive potential ordinary shares.

# **B14** Realised and unrealised profits

Supplementary information in accordance with Guidance on Special Matter No. 1, Determination of Realised and Unrealised Profits or Losses in the Context of Disclosure Pursuant to Bursa Malaysia Securities Berhad Listing Requirements, as issued by the Malaysian Institute of Accountants ("MIA Guidance") and the directive of Bursa Malaysia Securities Berhad are as follow:

	As At 30 Sept 2017 RM'000	As At 30 Sept 2016 RM'000
Total accumulated profits/(accumulated losses) of the		
Company and its subsidiaries :		
- Realised	(5,955)	(16,547)
- Unrealised	81	-
	(5,874)	(16,547)
Add: Consolidation adjustments	596	914
Total group accumulated losses as per consolidation		
accounts	(5,278)	(15,633)

# By Order of the Board

Dato' Sri Ho Kam Choy Group Managing Director Kuala Lumpur

Date: 23<sup>rd</sup>November 2017